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ORGANIZATIONAL ANNOUNCEMENT

HALCO WELCOMES BILL WATERS

Halco is pleased to announce that Bill Waters has joined our sales team. Bill will be located at our Redmond office and will provide sales coverage for our Washington State customers. Prior to joining Halco, he owned Luscombe/Matrex, a local Manufacturer's Representative firm, which was acquired by Halco in May of 2006.

Bill began his career with AMP Inc., and as a Sr. Sales Engineer, he was a major contributor to their growth and preeminent market share in the local connector market. He continued his association with AMP in sales and management positions at Interface Electronics and Quintec/Insulectro, who were AMP distributors and cable assemblers. He has also been a District Sales Manager for Molex and Sales Manager for EES, a local Representative company. In 1990, Bill and a partner formed Matrex Marketing & Sales and represented a variety of passive, electro-mechanical, and niche semiconductor manufacturers. In 1995 they merged with Luscombe Engineering NW and formed Luscombe/Matrex Electronics.

Bill graduated from Boston College with a B.S. in Economics and then spent three years as an officer in the US Army. He also has an MBA degree from Southern Illinois University.

Contact Info:

Bill Waters
14734 N.E. 95th Street
Redmond, WA 98052
bwaters@halco-sales.com

425-497-8500 T
206-755-4482 C
425-497-8555 F

14734 N.E. 95th Street
Redmond, WA 98052

T: 425.497.8500
F: 425.497.8555

7140 S.W. Fir Loop,
Suite 140
Tigard, Oregon 97223

T: 503.352-0022
F: 503.352.0009

E-Mail to:
sales@halco-sales.com